

TECHNICAL REPORT ON THE EVALUATION OF THE BIDS EVALUATED BY MEANS OF SUBJECTIVE VALUE-BASED CRITERIA FOR THE CONTRACT RELATING CONTRACTING OF AN INNOVATION SOFTWARE MANAGEMENT FOR THE INNOVATION UNIT OF THE FUNDACIÓ HOSPITAL UNIVERSITARI VALL HEBRON – INSTITUT DE RECERCA (VHIR).

2023-045 INNOVATION SOFTWARE MANAGEMENT

On January 29th 2024 has been valued, in accordance with the criteria established in the bidding conditions, the bid submitted by the company participating in this bidding process for the contracting of an innovation software management for the Innovation Unit of the Fundació Hospital Universitari Vall Hebron – Institut de Recerca (VHIR).

The tender subject of these minutes, was published in the Contracting Party Profile of our website on December 14th of 2023, and the maximum date for the submission of bids according to the minimum deadlines set forth in Law 9/2017, of November 8, Public Sector Contracts, ended last January 05th of 2024 at 13:00h.

As stated in the Minutes of Constitution of the Contracting Committee and of the Opening of Envelope No. 1 dated January 08th of 2024, the documentation submitted by the bidding company contained amendable defects, which were rectified in due time and form.

On January 16nd 2024, the opening of the envelope containing the bid evaluated by means of criteria subject to value judgment was carried out, as stated in the Minutes of Constitution of the Contracting Committee and of the Opening of Envelope No. 2.

The scoring and motivation of the bids, which have been reproduced taking into account the specifications contemplated in the Specific Administrative Clauses, shall be detailed below, in accordance with the following scoring table:

1 Criteria evaluated by means of value judgment.....(up to 30 points)

The criteria indicated below will be evaluated by means of value judgments and will be applied to the contents of Envelope No. 2. will be applied to the contents of envelope nº 2:

The technical proposal will be evaluated in relation to the criteria subject to value judgments, according to the numerical values established for each criterion and sub-criteria in the Tender Document. the numerical values established for each criterion and sub-criterion in the Specific Administrative Clauses of Particular Administrative Clauses and in the Technical Specifications, and the different proposals will be the different proposals evaluated shall then be ordered in decreasing order, and the following formula shall be applied to obtain the following formula to obtain the following formula to obtain the following formula the following formula shall be applied to obtain the score,

$$P_{op} = P \times \frac{VT_{op}}{VT_{mv}}$$

Pop= Score of the offer to be scored.

P= Score of the criterion

VTop= Technical Evaluation of the Bid to be Scored.

VTmv= Technical Evaluation of the Highest Scored Bid.

1.1 Qualitative and technical features of the service.....(up to 30 points)

- **Work methodology: 15 points:** It is needed to present a proposal that explains the appropriate service methodology to ensure efficiency and the scope of VHIR's technical specifications and needs. This proposal shall include a detailed list of the resources that make this service available the most appropriate and suitable for VHIR.
- **Service organization: 15 points:** A report must be presented on service provision with the following examples:
 - Control and monitoring plan or procedures guidelines for any situation
 - Work organization program and service quality plan
 - Personnel action protocols in different situations that may arise during the development of their functions
 - Response protocols to reinforce (1) the workforce in case of substitutions due to absence, (2) vacation periods or (3) in the event of extraordinary and unforeseen situations.

In order to apply the formula established in Directive 1/2020 on the Application of Formulas for the Evaluation and Scoring of Economic and Technical Proposals, the threshold for each criterion and sub-criterion proposed to be evaluated and subsequently scored is as follows:

- Work methodology: 15 points
- Service organization: 15 points

Therefore, there are two possible options with respect to the function of this threshold depending on whether none of the bids exceeds it (option 1) or at least one of the technical bids exceeds it (option 2).

Option 1 - If no evaluation of the bids exceeds the minimum threshold value, all bids score the value obtained in the evaluation phase and none are excluded from the bidding process.

Option 2- If any evaluation of the bids exceeds the threshold, all bids are evaluated and no company is excluded from the scoring phase, nor from the bidding process.

In the event that only one bidding company is submitted to the tendering procedure, the formula presented in the technical aspects will not be applicable for this one, the results obtained after the subjective evaluation by the person in charge will be sufficient.

IMPORTANT NOTE: A minimum total score of **16 points** in the technical evaluation, after application of the formula if applicable, is required for the bidder to continue in the selective process. Failure to obtain at least **16 points** in the technical bid will result in exclusion from the bidding process.

In view of the foregoing, the score that has been achieved is shown below:

Qualitative and technical features of the service.....(up to 30 points)

	Wellspring Worldwide, Inc
<p>Work methodology It is needed to present a proposal that explains the appropriate service methodology to ensure efficiency and the scope of VHIR's technical specifications and needs. This proposal shall include a detailed list of the resources that make this service available the most appropriate and suitable for VHIR.</p> <p style="text-align: right;">Up to 15 points</p>	15
<p>Service organization A report must be presented on service provision with the following examples:</p> <ul style="list-style-type: none"> • Control and monitoring plan or procedures guidelines for any situation • Work organization program and service quality plan • Personnel action protocols in different situations that may arise during the development of their functions • Response protocols to reinforce (1) the workforce in case of substitutions due to absence, (2) vacation periods or (3) in the event of extraordinary and unforeseen situations. <p style="text-align: right;">Up to 15 points</p>	12
TOTAL	27

Justification of the valuations:

Wellspring has defined VHIR's Innovation Unit needs for a web-based solution to support tracking and development of intellectual property, technology transfer and asset commercialization. The proposal meets all requirements listed in the tender technical specifications including, patent prosecution, project follow-up, agreement management, venture tracking, licensing, revenue distribution and other aspects of the innovation life cycle and management system.

With more than 20 years of experience specialized in technology transfer software, Wellspring has developed an easy-to-use software solution designed by experienced intellectual property and tech transfer professionals. It is not necessary to customize any requirements and the simple but robust platform ensures that the Innovation Unit team will quickly master daily tasks and become more effective and efficient in technology management, the main goal of this tender. That is why in the work methodology they receive the maximal score.

Moreover, they have presented an included extra tool that will bust licensing VHIR's assets on a global market place. Flintbox enables to publish and market their technologies, startups, and faculty expertise to the world.

For the service organization, they have established a quality control system based on continuous audits that support VHIR's expectations (ISO27001) and have very specific procedure protocols that ensures the correct and prompt response for VHIR's needs or incidents. They also have determined a data quality checking and security roles system on the platform that meet the Wellspring Quality System that focus on confidential, security, incident/disaster response, and change control.

Regarding the technical requirements, the offer of Wellspring meets all mandatory criteria of VHIR such as 24/7 client support in Europe (United Kingdom), servers allocated in Europe (Paris and Frankfurt), implementation process of 4-6 months, direct integrations with USPTO and EPO, etc. Related to the server allocation, Wellspring assures that VHIR's system will be hosted on two different servers (Primary and Disaster Recovery) which is an improvement that will assure proper recovery if necessary.

Relating to the Service Level Agreements, Wellspring offers an improvement on the First Time Response (FTR) of all category of issues and petitions, and adds another time criteria to be meet, the restore time. These are the motivation for giving them de maximum points.

Finally, related to the response protocols to reinforce the workforce in case of substitutions due to absence, vacation periods or in the event of extraordinary and unforeseen situations, Wellspring's offer does not directly contain any section related to these criteria although they ensure a 24/7 customer service in Europe throughout the year with the SLAs mentioned above. It is for this reason that we cannot give you the maximum score in this section.

In this case, only one bidding company will be evaluated, so the formula presented at the beginning of the Technical Evaluation Report will not be considered as applicable; the results obtained after the subjective evaluation by the person in charge will be sufficient.

Below is the table of scores for the technical offers, which will be completed with the economic part presented by each company, once the public opening of envelope No. 3 takes place, which will be on February 02nd 2024, at 11:00h, through Microsoft Teams with the Digital Envelope tool, as announced in the bases of this tender published on the website of the VHIR.

QUADRE DE PUNTUACIONS							
		30%		40%		30%	
Oferts submitted:		Economic Offer		Automatic Evaluation criteria		Value Judgment	
		BI	VAT	TOTAL			TOTAL
Wellspring Worldwide, Inc						27	27

Barcelona, January 29th of 2024.

RESPONSABLE

Miguel Angel Claver Rino

Director of the Department of Digital transformation

Fundació Hospital Universitari Vall d'Hebron - Institut de Recerca (VHIR)